

Trend Micro and VCE Expand Strategic Alliance to Offer Easy and Seamless Solution to Secure Hybrid Cloud

Strengthened partnership addresses organizations' need to secure their cloud environments built on VCE solutions

DALLAS--([BUSINESS WIRE](#))--[Trend Micro Incorporated](#) ([TYO: 4704](#); [TSE: 4704](#)), a global leader in security software solutions, today announced it has joined the VCE Select Program, to bundle Trend Micro™ Deep Security™ with the VCE converged and hyper-converged infrastructure systems, offering customers and partners security solutions for easier consumption. Trend Micro Deep Security has received both Vblock™ Ready and VCE Validation Ready™ certifications. With this step, VCE and Trend Micro significantly deepen their alliance and commitment to customers and partners to strengthen cloud security.

“By joining the VCE Select Program, VCE and Trend Micro can offer customers a seamless experience securing their cloud and data centers, allowing them to focus on business objectives rather than infrastructure compliance and security,” said Partha Panda, vice president of global channel & strategic alliance, Trend Micro. “The close alliance with VCE confirms our commitment to deliver best-in-class security solutions to our customers as they are adopting our joint solution to secure their enterprise workloads.”

“Customers are increasingly looking for tested and validated security solutions for private and public clouds that complement VCE converged infrastructure solutions,” said Rael Morris, director of technology alliances, VCE. “We work with Trend Micro because of their leadership and commitment to cloud and data center security and years of joint innovation with VCE, VMware, SAP, and other market leaders.”

“A tested and certified solution and a partner who is committed to cloud security are the two main decision criteria for customers when moving to the cloud,” said Steve Fey, president, Proxios. “Combining the simplicity of VCE systems with Deep Security, the leading cloud security solution from Trend Micro, is a formula our customers can rely upon. I am pleased to see the two organizations build a stronger partnership as it reaffirms our choice and will only benefit even more customers.”

The combination of VCE converged infrastructure solutions with Trend Micro Deep Security provides customers and partners with many advantages, including:

- Easily building, securing and scaling enterprise-grade applications, such as SAP
- Automating the security for VDI deployments and enabling enterprise-grade scalability
- Rapidly deploying secure hybrid cloud deployments with layered unit-level protection, unified policies and single-pane-of-glass management across private and public clouds
- Addressing key compliance requirements for PCI 3.1, HIPAA, NIST, SSAE-16, FedRAMP and others, using a single security platform.

Certified as the first Vblock Ready content security solution in 2012, Deep Security provides market-leading security for physical, virtual and cloud servers from a single integrated platform. This tightly integrated security solution features both system and network security controls for instant-on protection of virtual workloads. It defends against network threats with host Firewall and Intrusion Prevention System (IPS) and immediately protects against vulnerabilities such as Shellshock and Heartbleed. Additionally, it simplifies and automates application lifecycle from deployment to decommissioning, with automated security controls.

VCE Vblock Systems are a converged infrastructure that can be rapidly deployed and dramatically lower IT costs because they are pre-integrated, pre-tested and pre-validated IT infrastructures that combine best-in-class compute, network, storage, data protection and virtualization technologies from Cisco, EMC and VMware,

delivered as a single product with unified support. The VCE VxRack Systems are a hyper-converged infrastructure comprised of self-contained units of servers and networking leveraging software-define storage that are well-suited for the rapid growth of next-generation applications – enabling support of a growing number of use cases with built-in resiliency and less stringent availability and performance requirements on infrastructure.

To learn more, visit www.trendmicro.com/virtualization and www.vce.com/products/converged/vblock/overview.

About Trend Micro

Trend Micro Incorporated, a global leader in security software, strives to make the world safe for exchanging digital information. Built on 26 years of experience, our solutions for consumers, businesses and governments provide layered data security to protect information on mobile devices, endpoints, gateways, servers and the cloud. Trend Micro enables the smart protection of information, with innovative security technology that is simple to deploy and manage, and fits an evolving ecosystem. All of our solutions are powered by cloud-based [global threat intelligence](#), the Trend Micro™ Smart Protection Network™ infrastructure, and are supported by more than 1,200 threat experts around the globe. For more information, visit TrendMicro.com.

ABOUT VCE

[VCE](#) provides converged solutions that accelerate the adoption of cloud-based computing models for enterprises and service providers globally. As part of the [EMC FEDERATION](#), focused on enabling businesses and services providers to transform their operations through cloud computing, VCE's industry-leading converged infrastructure dramatically simplifies IT. Through innovative products and services, VCE enables customers to focus on business innovation instead of integrating, validating and managing IT infrastructure.

About Proxios

Proxios believes that all companies, regardless of size, need high performance, secure, and cost effective IT solutions, so that the resources and energy of the organization are focused on what really matters – the business at hand. As a pioneer in the field since 1999, Richmond, Virginia-based Proxios is continuously evolving to meet the IT needs of clients throughout the United States and Canada. We offer a new business model for IT service delivery, one that is about purchasing outcomes rather than technologies, where our clients thrive from custom solutions that offer predictability, scalability, and control over costs. For more information, visit: <http://www.proxios.com>.

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<https://newsroom.trendmicro.ca/2015-11-10-Trend-Micro-and-VCE-Expand-Strategic-Alliance-to-Offer-Easy-and-Seamless-Solution-to-Secure-Hybrid-Cloud>