

Trend Micro Drives High-Margin, Proactive Security Services

Platform enables partners to boost revenue and improve value for customers

DALLAS, March 13, 2025 /PRNewswire/ -- [Trend Micro Incorporated](#) (TYO: 4704; TSE: 4704), ranked #1 worldwide in the channel for cybersecurity partners*, is enabling managed service providers (MSPs) and managed security service providers (MSSPs) to provide greater value than ever to customers via the flagship Trend Vision One™ platform. As AI reshapes business operations and accelerates the sophistication of cyber threats, partners are leveraging the platform's comprehensive capabilities to deliver proactive security outcomes and drive revenue growth.

For more information on Cyber Risk Exposure Management (CREM) in Trend Vision One™, visit:
https://www.trendmicro.com/en_us/business/products/cyber-risk-exposure-management.html

Rachel Jin, Chief Enterprise Platform Officer at Trend: "In an era defined by rapid technological change and sophisticated cyber threats, we empower our partners to deliver proactive security and transform risk into revenue. We are committed to providing the tools and resources necessary for MSPs to confidently lead the new era of managed security."

Trend Vision One™ empowers service providers with unmatched cyber risk exposure management (CREM), security operations, and layered protection, enabling a proactive, risk-informed approach. With AI-driven analytics and seamless multi-tenant management, MSPs can predict and prevent threats more effectively, helping to alleviate the struggle of managing expanding attack surfaces, keeping pace with innovation and attracting skilled security talent.

Trend Vision One™ CREM delivers:

- Continuous asset risk assessment & prioritized mitigation actions
- Continuous monitoring & discovery of attack surfaces
- Cyber risk reduction planning & execution
- Optimized governance & compliance reporting
- Real-time risk reporting

Legato Pioneers Managed Cyber Risk Exposure Management Services

Legato Security, recognized as one of the fastest growing managed solution providers by CRN, has built their business on helping customers safeguard digital assets through detection and response services. By offering CREM services, Legato is helping other MSPs deliver proactive security without requiring extensive in-house expertise.

Tom Boyden, CEO at Legato: "Many organizations struggle to keep pace with evolving threats, making proactive security essential. With Trend's CREM solution, Legato Security delivers asset discovery, continuous risk monitoring, and predictive analysis to keep customers ahead of threats. Trend's seamless training enabled us to quickly launch this service, strengthening our competitive edge. By integrating our managed services with the Trend Vision One™ platform, we ensure threats are detected and mitigated before they disrupt operations, helping organizations shift from reactive defense to strategic resilience."

Harnessing Decades of Cybersecurity Leadership

Trend Vision One™ leverages decades of cybersecurity leadership, industry-leading threat research, and advanced analytics to deliver measurable security improvements. The platform's robust capabilities enable partners to:

- Confidently serve their customers with reliable and effective security solutions.
- Stay ahead of the evolving threat landscape with AI-driven threat prediction and prevention.
- Efficiently manage and secure diverse customer environments with a single, optimized platform.

**Canalys Global Cybersecurity Leadership Matrix 2025*

About Trend Micro

Trend Micro, a global cybersecurity leader, helps make the world safe for exchanging digital information. Fueled by decades of security expertise, global threat research, and continuous innovation, Trend Micro's AI-powered cybersecurity platform protects hundreds of thousands of organizations and millions of individuals across clouds, networks, devices, and endpoints. As a leader in cloud and enterprise cybersecurity, Trend's platform delivers a powerful range of advanced threat defense techniques optimized for environments like AWS, Microsoft, and Google, and central visibility for better, faster detection and response. With 7,000 employees across 70 countries, Trend Micro enables organizations to simplify and secure their connected world.
www.TrendMicro.com.

About Legato

Legato is a leading Managed Security Service Provider (MSSP) specializing in providing comprehensive IT and cybersecurity

solutions. Legato empowers businesses to achieve their goals by delivering proactive, reliable, and innovative technology services.

SOURCE Trend Micro Incorporated

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<https://newsroom.trendmicro.ca/2025-03-13-Trend-Micro-Drives-High-Margin,-Proactive-Security-Services>